

# eClinicalWorks

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**FOR IMMEDIATE RELEASE**

**STATEWIDE PROVIDER NETWORK, COMMUNITY CARE NETWORK OF VIRGINIA, SELECTS eCLINICALWORKS UNIFIED EMR/PM SOLUTION**

*150 Providers Implement Integrated System to Streamline Operations  
Between Federally Qualified Health Centers*

**NEW ORLEANS, HIMSS Conference, Booth #1569—February 26, 2007**—eClinicalWorks™, a market leader in unified EMR/PM systems, today announced that the Community Care Network of Virginia (CCNV), Inc., the statewide primary care provider network and health care management company, has chosen eClinicalWorks unified electronic medical records (EMR) and practice management (PM) solution to streamline practice operations between locations and from patient check-in to check-out. Initially, 150 providers are implementing the client/server version of eClinicalWorks EMR/PM, with the potential of expanding to additional providers. eClinicalWorks is also providing CCNV an interface with LabCorp®, one of the world's largest clinical laboratories.

“Electronic medical records are the next step in improving the quality of care for all of our patients,” said Dr. Gary Michael, head of Community Care Network of Virginia’s eHealth Workgroup. “Our funding is reliant on the reports we submit and the quality of that data. eClinicalWorks understands this and was unanimously selected by our centers because of the quality of its technology and the tight relationship the company fosters with its customers.”

CCNV is a network of all of Virginia’s Federally Qualified Health Centers (FQHCs), as well as private practices and other safety providers delivering high-quality care to patients with limited financial resources. eClinicalWorks has enhanced its product according to the stringent reporting and billing requirements that apply to these organizations, ensuring there is no interruption in the funding that supports their work. Using eClinicalWorks EMR/PM, CCNV will streamline internal processes between practice locations and promote patient safety while reducing costs. FQHCs participating in this initiative will have some of the costs covered through outside grants from sources including the Virginia Healthcare Foundation.

“Federally Qualified Health Centers offer quality care to patients under stricter guideline than many private clinics,” said Girish Kumar Navani, president of eClinicalWorks. “Over the past two years, we have enriched our products to meet the unique needs of these centers. CCNV’s selection of eClinicalWorks is a validation of our strategy and vision in this area.”

Community Care Network of Virginia is a statewide primary care provider network and health care management company. Established in 1996, its health care professionals provide primary care access to medically underserved, uninsured and insured populations at over 70 delivery sites within Virginia's rural and urban communities. CCNV is nationally certified by the National Committee for Quality Assurance (NCQA) as a Credentialing Verification Organization (CVO) since 2001.

eClinicalWorks' EMR solution enables CCNV to manage patient flow, immediately access patient records in-house or remotely, electronically communicate with the referring physicians and securely send consult notes and clinical data. Users can easily access and review complete patient histories, past visits, current medications, allergies, labs and charts. Integrated with EMR is eClinicalWorks Practice Management, designed to instantly streamline the medical billing process. Adoption of eClinicalWorks will provide CCNV with an additional instrument for its transformation into a Performance Improvement organization.

### **About eClinicalWorks**

eClinicalWorks<sup>TM</sup> is a privately-held leader in the unified electronic medical record (EMR) and practice management (PM) market. The company's EMR/PM solutions are proven for every market segment: large practice groups, including Massachusetts eHealth Collaborative (MAeHC) and Electronic Health Records of Rhode Island (EHRRI), as well as medium, small and solo practices regardless of specialty. The company enjoys high profitability with a five-year compounded growth rate of more than 100 percent year-to-year. With an established customer base of more than 2,200 customers across all 50 states, eClinicalWorks has been awarded multiple top industry honors including Best in KLAS in 2006, 2005 and 2004, a top solution by TEPR for four consecutive years and the 5-STAR rated EMR solution by AC Group for three years. Based in Westborough, Mass., eClinicalWorks has additional offices in Alpharetta, Ga. More information on eClinicalWorks can be found at [www.eclinicalworks.com](http://www.eclinicalworks.com) or by calling (866) 888-MY-CW.

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